

## Questions submitted Week 25

Submitted questions are in black, and JWC responses are in blue.

1. I have a question regarding the B-2 Form – where under the Documentation Column, it repeatedly asks for “Providers record of performance in previous projects/engagement, preferably including former document of client’s recommendation or respective record of performance related to the applicable SCT” against each serial number?

What is required to fulfil this requirement? Is it for instance dates/job titles fulfilled at JWC by our prospective candidates eg Chief Scenario Role performed between Sep 2011 – Aug 2014 during STEADFAST JUNCTURE, or do you require paper documentation such as “Certificates of Appreciation” which were awarded to everybody on completion of an exercise?

- A. *Bidders are encouraged to provide documentation / records of performance for each of the required criteria. While that documentation might well pertain to more than a single criterion, bidders are asked to clearly reference the documentation provided to the respective criterion / criteria.*
- B. *Ideally, a record of performance will include*
  - *Provider’s details.*
  - *Period of performance / duration of the engagement.*
  - *General description of the project.*
  - *Description of performed duties, services, capabilities.*
  - *Evaluation of performed duties, services, capabilities.*
  - *Client’s POC.*

*If – especially with regards to historical data – that level of resolution cannot be achieved / obtained – other forms of documentation (eg. letters of appreciation) will be accepted. In these cases, any indication of why (formalized) records of performance could not be obtained will be appreciated.*
- C. *However, it needs to be recognized that a higher level of detail and specification in the provided documentation allows for a better understanding and more precise evaluation of the bid by JWC.*

2. I have attached the Annex to the SOW which shows the Production Plan out to 2021 which formed part of the bid information package. I noticed that at the bottom of the spreadsheet it is labelled FIKSO ProdPlan-e-view?

Is this a mistake (typo?) and it should be labelled OCCASUS ProdPlan -e-view, or is the spreadsheet just an example of likely exercise activity and time scales?

*A. Yes, the label at the very bottom of the Annex A to the SOW should have been labelled “OCCASUS ProdPlan” instead of “FIKSO Prod Plan”, this has been updated on the JWC website with the latest version.*